

**Minutes of the Pre- Bid Meeting with Participants/Interested Bidders on Gunny
Tender Transportation RFP Tender for 2025-27.**

Date : 03rd April, 2025

Venue: Conference Hall, 5th Floor, Civil Supplies Bhavan, Vijayawada.

Present:

- Sri Ch. Subramanya Srinivasa Rao, CAO, APSCSCL
- Sri M. Raja Babu, Manager (Audit), APSCSCL
- Kum.D Sharmila, Manager (Procurement), APSCSCL
- Sri R. Ghananadh, Manager (QC) (I/c), APSCSCL

The Manager (Procurement) welcomed all the participants attending in the Pre-Bid Meeting and provided an overview of the various clauses of the Request for Proposal (RFP). The Manager (Procurement) further explained that the primary objective of the Pre-Bid Meeting is to ensure that there is no misunderstanding in the terms & conditions of the RFP by the bidders and tender process remains realistic, transparent, and proceeds smoothly without any obstacles. The bidders present were also requested to offer the suggestions to the terms & conditions of RFP.

Key Discussions and Clarifications during the Pre- Bid Meeting:

1. **Earnest Money Deposit (EMD)** : Any fixed value to be paid as EMD at the time of submission of the tender.

(Sought by Maha Sakthi Transports, Tadepalligudem)

Clarification : EMD is not a fixed amount. Instead, bidders must pay 2.5% of the quoted value, based on the estimated quantities for two Years, only during the financial auction.

2. **Exemption on EMD for MSMEs**

(Sought by Balaji Lorry Transport, Kurnool District)

Clarification: As there is no exemption given to MSMEs in the earlier Gunny Transportation Tenders, the same approach is being implemented in the current tender/RFP in order to get genuine & capable bidders.

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3. **GST** : Whether it is Forward Charge Mechanism & Reverse Charge Mechanism.

(Sought by K. Rama Das, SPS Nellore District)

Clarification: Reverse Charge Mechanism (RCM) is applicable as per the existing procedure.

4. **GPS Exemption** : Expressed difficulty in ensuring transportation through GPS-enabled vehicles, as most of the vehicles are not fixed and are arranged from West Bengal. It is unlikely that same vehicles will be placed for loading.

(Sought by Most of the participants/Interested Bidders)

Clarification: Implementation of GPS Vehicle Tracking System is Mandatory for all kinds of transportations in APSCSCL and there is no exception for Gunny Transportation.

5. Vehicles that were previously listed for Stage-1 Tenders by L1 bidder, but the tenders were not finalized due to pending court case in the Hon'ble High Court of Andhra Pradesh. Can the same vehicles now be submitted for this current gunny tender ?

(Sought by Prakruthi Logistics, Samarlakota)

Clarification: As on date, these vehicles are not under any contract and hence can be permitted. However, at a later date, if other contract is ultimately awarded, the contractor should not use these vehicles. An undertaking is to be given by the concerned contractor/bidder to this effect.

Conclusion :

In Pre-bid meeting, 20 interest bidders have participated and had valuable and fruitful discussion between the Committee members and Participants/Interested bidders. Some Interested bidders raised queries and Committee members given valid clarification as mentioned above. However, all the participants expressed satisfaction with the current RFP. No specific tender Clauses to be amended for issuing Corrigendum.


Manager (QC)(I/c)


Manager (Procurement)


Manager (Audit)


CAO